



Industry Forum Announcement

Pennsylvania Turnpike Broadband Public-Private Partnership

The Pennsylvania Turnpike Commission will host an Industry Forum to present its Broadband Public-Private Partnership (P3) project and receive input from the industry. The Forum will be held on January 18, 2017 at 10:00 AM at the Best Western Premier, 800 East Park Drive, Harrisburg, Pennsylvania, 17111. The purpose of the Industry Forum is to solicit feedback from the broadband industry prior to the Commission's development of a Request for Qualifications.

Firms interested in participating in the Industry Forum are asked to register by January 12th by sending an email with the names, organizations and email addresses of attendees to BroadbandP3@paturnpike.com.

The Commission may elect to arrange individual meetings to receive direct feedback from organizations (firms or consortia) that have undertaken projects of similar or greater scale or have the capability to do so. Such organizations may request a meeting by sending an email with the names of participants to BroadbandP3@paturnpike.com on or before January 6th. For scheduling purposes, the Commission may not be able to honor requests for individual meetings received after January 6th. If the Commission decides to conduct such individual meetings, they will be arranged for the afternoon of January 18th and January 19th and will be scheduled in the order that requests are received. The Commission will confirm meetings by January 10th.

Project Overview

On May 31, 2016, Pennsylvania's Public-Private Transportation Partnership Board approved the Commission's proposal to pursue a P3 agreement with a private entity to install a fiber optic and wireless broadband network within its right-of-way. The network will accommodate the Commission's existing and future data and voice communication needs and will allow the private entity to generate revenue from third party broadband customers. One development entity will be responsible to design, build, finance, operate and maintain the fiber optic and wireless network along the 550-mile system. The network will accommodate the Commission's land mobile radio system, traffic cameras, dynamic message signs, and similar devices and will provide connectivity for future applications throughout the Turnpike system. The development entity will be responsible for the Commission's WAN operations and the commercialization of the fiber optic network and will be required to have the capacity to finance the capital cost of the project (estimated at \$200 million) without a grantor guarantee.

The P3 option is being utilized because it is expected to result in minimal cost to the Commission as a result of the private sector's ability to generate revenue from the project by marketing communications services to third parties.