

## **Addendum No. 1**

RFP #04-142-2869

### **SERVICE PLAZA DEVELOPMENT PROJECT**

**Please make note that there is a change in the time and location of the Mandatory Pre-Proposal Conference for this RFP, scheduled to take place on Wednesday, February 16, 2005. The revised paragraph under Section V, ADMINISTRATIVE SPECIFICATIONS, Page V-3 is as follows:**

#### **C. Pre-Proposal Conference**

A **mandatory** preproposal conference will be held February 16, 2005 at the **Best Western, located at 815 Eisenhower Boulevard, Middletown, PA, across from the Pennsylvania Turnpike Commission Administration Building**, just off Exit 247 of the Pennsylvania Turnpike. The meeting will run from **10:00 A.M. to 1:00 P.M.**, or longer, if necessary. The purpose of this conference is to clarify any points in the RFP, which may not have been clearly understood. Questions should be forwarded to Anthony Liberatore, Concession Services Manager, P. O. Box 67676, Harrisburg, PA 17106-7676 or [aliberat@paturndpike.com](mailto:aliberat@paturndpike.com) prior to the meeting to ensure sufficient analysis can be made before an answer is supplied. Written questions should be submitted to Mr. Liberatore at the address indicated above to be received no later than 3:00 PM January 31, 2005. The preproposal conference is for information only. Answers furnished during the conference will not be official until verified, in writing, by the Concession Services Manager. All questions and written answers will be issued as an addendum to and become part of this RFP.

## **Addendum No. 2 - RFP 04-142-2869 Service Plaza Development Project**

**PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.**

**Following are the official answers to questions submitted prior to the Contractor Pre-Proposal Conference, February 16, 2005. All of the questions have been listed verbatim, as received by the Pennsylvania Turnpike Commission.**

1. Page I-6: Proposal Options – Can a proposer submit one proposal for more than one Option? For example, can a proposer submit on both Option D and E with the premise that the Commission will evaluate each Option separately and select the one that best suits their objectives?  
*Answer: A proposer may submit more than one proposal and the COMMISSION will evaluate each proposal separately.*

The following three questions received are similar and have the same answer.

2. Page I-7: Last two Dot Points – Would you kindly elaborate what is meant by food concepts “must be company operated?”
3. The RFP states all concession operations must be company owned and operated and cannot sublease - please reaffirm.
4. In Section II, page 21 (II-21) of the RFP, it states that “All Food and Fuel Concepts must be company operated.” Can the Authority please clarify this statement? Does this mean that a Developer cannot lease concepts to individual operators? Does “company operated” mean that the developer must operate all of concepts himself?  
*Answer: A single food operator to operate all food concepts in all plazas with a variety of regional and national food franchises in its portfolio.*
5. Page I-8: Appendix H, Financial Proposal Form – The Form does not include the framework for submitting a response for Option E. The Form indicates that Option D is for “Any Viable Alternative.”  
*Answer: If you wish to submit a response for Option E simply cross out Option D on Appendix H and insert Option E.*
6. Page II-1: General – The RFP states that the Commission intends to explore land availability for dual sided service plazas where possible. Would you kindly describe the process and timeframe for conducting this activity and how you anticipate this being performed in conjunction with proposer selection and lease negotiations? Has the Commission identified any service plaza sites that may be candidates for conversion to single-sided, dual access plazas?  
*Answer: The process for selecting sites for dual access plazas will be as follows: (1) Prepare Long Range Plan; (2) Approve Long Range Plan by departments; (3) Adopt plan by COMMISSION; (4) Explore land availability and prepare acquisition plan; (5) Acquire property. Timeframe to complete the above process is (1) Prep plan and COMMISSION approval, 24 to 48 months;*

***(2) 12 to 24 months for each acquisition plan (an individual plan is needed for each new acquisition.) At such time when dual access plaza sites are selected, lease negotiations will then be conducted. The COMMISSION is exploring dual-access plaza sites at Blue Mountain/Plainfield, North/South Somerset and Hempfield/New Stanton.***

7. Page II-6: Last Dot Point, Parking Lot Technology – Have any studies been conducted to determine how many spaces should be designated for 8-hour truck parking? Have any impacts been identified that could result from having trucks stay this long? Does the Commission have any information on the Smart Pole and its acceptance by the truckers?

***Answer: Technology not widely available at this time. As a result, the COMMISSION would expect the provider to have the flexibility to accommodate such technology in the future. A site by site study at the appropriate time will be conducted to determine which locations this would apply.***

8. Page II-10: There is no discussion of Proposal Option E.

***Answer: The COMMISSION is looking to the proposers for their creative response to Option E.***

The following two questions received are similar and have the same answer.

9. Is the money held in the Facility Sustainment and Reinvestment Reserve Account held in an interest bearing account and if so how is the interest distributed to the operator?

10. Page II-17: Facility Sustainment and Reinvestment Reserve Fund – Will the funds be placed in an interest bearing account and will any interest earned be added to the account?

***Answer: The money in the Facility Sustainment and Reinvestment Reserve Account will be held in an interest bearing account with the accrued interest becoming part of the fund.***

11. If the intent of the R&R fund is to keep up the facilities, why is it referenced in the RFP (II-17) as used if operator fails to meet the performance standards. Does the operator have control to use the funds for maintaining and renovating the facilities throughout the term.

***Answer: The Facility Sustainment and Reinvestment Reserve Account is to be a source of funds used by the COMMISSION to accomplish work that the leaseholder should have performed under the terms of the contract, but has failed to perform in a timely or quality manner. The fund is controlled by the COMMISSION.***

12. When in the opinion of the commission would the reserve account be used and exhausted. Examples please.

***Answer: The reserve account would be used by the COMMISSION to accomplish work that the operator has failed to accomplish (non-performance by the operator). The operator may “borrow” against this account for work needs that exceed the \$500,000 threshold; the borrowed funds must be***

***reimbursed to the fund at the same rate they were originally input (per the RFP). If the operator has exceeded performance expectations, we will consider funding all facilities needs out of this account during the last five years of the lease, until the fund is depleted.***

13. Page II-21: Middle of page beginning – “At no time shall a primary nationally branded food concept be duplicated in consecutive plazas.” Would you kindly elaborate on this subject? Would this restriction only apply to an anchor tenant? Also, the basis for Question # 2, above, is repeated in the two Dot Points immediately following the above quote.

***Answer: This restriction only applies to the anchor concept.***

The following two questions received are similar and have the same answer.

14. What are the current food operator’s losses at the cafeteria at the Turnpike Administration building?

15. Page II-33: Administration Building Cafeteria – Will the Commission provide a yearly accounting of this food service activity, i.e., yearly sales, number of personnel using the cafeteria, yearly subsidy paid?

***Answer: The COMMISSION reimburses the Operator up to \$25,000 in losses incurred based on yearly COMMISSION audits. 2004 reported sales are \$160,988, a transaction count of 64,027 and approximately \$100,000 in losses.***

16. Page II-42: Last Paragraph – Could the Commission be more specific as to the probability of them establishing the Marketing Fund? Would you suggest, at this point, that a proposer consider \$50,000 as an expense for preparing their pro formas?

***Answer: The COMMISSION WILL establish a Marketing Fund not to exceed \$50,000 annually and proposers should consider this in their pro formas.***

17. Page II-2: Last Dot Point – Concerning parking lot replacement/expansion, will the Commission purchase additional land to expand a parking lot if it is determined that such expansion would increase parking capacity, thereby, eliminating a parking problem?

***Answer: The COMMISSION would consider the purchase of land for parking lot expansion if land was available. The operator would be responsible for development of the parking lot.***

18. Does the term “Average Daily Traffic” refer to the number of vehicles passing the plaza or the number of vehicles actually visiting the plaza?

***Answer: The “Average Daily Traffic” refers to the number of vehicles passing the plaza.***

19. The RFP states that toll free passage will not be granted to the operators or their employees or vendors. Are there back entrances and designated parking areas for employees who do not need to travel the Turnpike to get to and from the plaza?

***Answer: All plazas have off-pike access with employee parking lots with the exception of Blue Mountain. Blue Mountain service providers will be granted toll free passage.***

20. Of the plaza visits, how many are restroom only?

***Answer: We have no data available to support an answer.***

21. Are we permitted to install cash acceptors at the pumps?

***Answer: Yes***

22. What is the history of drive offs?

***Answer: We have no data available to support an answer.***

23. What if any on-turnpike advertising opportunities can the operator expect?

***Answer: Motherboards as described in the RFP on page II-22.***

24. Are the signs on the turnpike part of the PA Logos Signing Trust or are they turnpike managed?

***Answer: The motherboard signs are managed by the COMMISSION.***

25. What role does the operator play in the decision making and financial reward for use of space at each service area for branding/sponsorship/marketing efforts. How will conflicts with services offered by the operator and services put in by the Commission be resolved.

***Answer: A. The COMMISSION will consult with the operator as to prospective uses of common area space in service plazas in connection with the branding/sponsorship program. Final decisions will rest with the COMMISSION. Financial rewards for the operator would be determined by the nature and scope of their participation in and commitment to the program. B. Generally speaking, the branding/sponsorship program is not being developed to offer services that are traditionally provided by service plaza operators. A process will be established in the agreement with the operator to resolve potential conflicts as to ancillary concepts that are proposed by the operator and elements of the branding/sponsorship program that the COMMISSION intends to implement.***

26. What are the parameters of the amount of space the authority is looking for as it relates to retail use or branding/marketing rights?

***Answer: Depending on the design plan you submit and square feet of the lobby area. Space requirements will be negotiated within the design limits of the building. At a minimum, 250 square feet in addition to a 12' wide by 4' deep wall space ( for an information center) will be needed.***

27. Page II-(20-21). Can you explain section 2 in more depth with the rights of the commission vs. brands rights as it relates to "ancillary concepts" .

***Answer: If the operator desires to provide a product or service and/or implement a concept or tie-in that is outside the scope of a branded food concept (of a franchiser), the COMMISSION has reserved its right to review any such proposed "ancillary concept" in light of opportunities and/or benefits***

*that may be offered to companies participating in the branding/sponsorship program.*

28. The RFP has indicated that the staff must be high caliber, can you expand on your definition of this.

*Answer: We would expect the proposer(s) to identify the standards they set for their employees that will meet the performance standards set forth in the contract.*

29. What is the pricing structure for non-food products.

*Answer: The merchandise sold at the retail/gift shops shall be of good quality and reasonably priced.*

30. Page II-28. The commission reserves the right to require the leasee to expand hours of operation at any time. Please provide examples of instances where this would be necessary.

*Answer: Events that would significantly increase traffic flow on the turnpike beyond the current approved hours of operation.*

31. Page II-29. Please explain the statement “Commission reserves the right for any and all banking services at any and all service plazas”. Does this mean the Commission is going to act as the armored car and banking service for the operators cash funds.

*Answer: No. Section only relates to ATMs. Operator banking services would be the sole responsibility of the operator.*

32. Page II-37 Please provide a diagram or site layout of what landscaping and lawn mowing will be the commission’s responsibility.

*Answer: The COMMISSION will have NO responsibility for landscaping.*

33. What are the annual fuel gallons sold by site, by product for 2002 – 2004?

*Answer: Refer to Appendix E for 2002-2003 sales. 2004 sale are not available at this time.*

34. What are the annual operating expenses, by account, for each c-store plaza and each c-store at the travel plaza sites for 2002 – 2004?

*Answer: This information is not available to the COMMISSION.*

35. Who are the 3 local competitors that are currently being used to price fuel pump prices and inside sales prices?

*Answer: The general rule is the three (3) closest locations to an interchange.*

36. What size c-stores, in square footage, are currently in place at each site?

*Answer: 1200 to 1500 square feet.*

37. What types of prepared food can the c-stores located at a travel plaza locations sell?

*Answer: None, however C Store Service Plazas under the umbrella of one Operator may include any type of hot/cold food sold in C Stores.*

38. Will the fuel dispensing locations at each site be operated as self serve, full serve or split serve? If full serve is required, how many dispensers need to be full serve and, are they required to be operated in this manner 24/7?

***Answer: Proposer must agree to post clearly visible signage at the pumps advising customers of the availability for full service upon request at self service prices.***

39. Can the fuel provider charge a premium fee for full service gallons sold? If so, what may that fee be?

***Answer: NO***

40. Is the Butler site excluded from this project?

***Answer: Yes***

41. The response is limited to 100 pages. What if you are submitting a joint bid with another company?

***Answer: The COMMISSION would allow a joint bid that includes both food and fuel services to be limited to 200 pages.***

42. Page II-4: Second sentence top of page – The Commission will have final plan approval on all building/site/parking lot designs, including any changes. Would you kindly describe that process and estimate the amount of time that you think it would take to complete? Has the Commission formed a review committee to review new building designs?

***Answer: We anticipate that final approval of completed design for a specific site would take 4 to 6 weeks. The COMMISSION has formed an internal committee for approval of submittals; however, the bulk of the review will be through the Concession Services and Facilities/Engineering Departments. However, we view this as only a single step in an on-going process for development of the Service Plaza System.***

43. In comparing a recent Press Release (located on the PA Turnpike Web Page) which indicates that the Commission hopes not expend one cent on the new plazas versus what is contained in the RFP which indicates that the Commission will design and construct new ramps, bridges and access roads for the plazas, would you please clarify what is intended if a proposer wishes to demolish single-sided-single access facilities and build new single-sided-dual-access facilities? Will the Commission pay for the access/egress infrastructure to and from the mainline?

***Answer: As stated in RFP #04-142-2869, the COMMISSION will be responsible for the ramps, bridges and access roads (up to the gore area) as they currently exist.***

***Only if the COMMISSION agrees to a dual access facility will the COMMISSION be responsible to design and construct the new ramps, bridges and access roads.***

***In the event the COMMISSION designates a location as a dual access plaza. The COMMISSION will be responsible for the design and construction of ramps, bridges and access roads.***

44. Will the operator be required to go through the same municipal approval process as completed on non-turnpike property?

***Answer: Proposers may have to go through local permitting.***

45. Do any of the current facilities have public utilities?

***Answer: All plazas have public utilities with the following exceptions:***

<u>Sewer</u>	<u>Water</u>
<i>Zelienople</i>	<i>Zelienople</i>
<i>Sideling Hill</i>	<i>Sideling Hill</i>
<i>Blue Mountain</i>	<i>Blue Mountain</i>
<i>Lawn</i>	<i>Lawn</i>
<i>P.J. Camiel</i>	<i>P.J. Camiel</i>
<i>Hickory Run</i>	<i>Hickory Run</i>
	<i>Plainfield</i>
	<i>Bowmansville</i>

46. If they are on a private sanitary sewer system, what is the capacity of the system?

<u>Location</u>	<u>Capacity</u>
<i>Zelienople</i>	<i>50,000 gpd.</i>
<i>Sideling Hill</i>	<i>40,000 gpd</i>
<i>Blue Mountain</i>	<i>50,000 gpd</i>
<i>Lawn</i>	<i>50,000 gpd</i>
<i>P.J. Camiel</i>	<i>50,000 gpd.</i>
<i>Hickory Run</i>	<i>40,000 gpd.</i>

47. Please provide additional explanation on the statement under section A1, Development Requirements page II-1. "Once development activities are complete, the proposer(s) must be prepared to assume management responsibilities for site operations and maintenance". What is different here than the next section transition Planning.

***Answer: The former is "post-development," and the latter "pre-development." In other words, once the lease is signed and all sites are turned over to the new leaseholder, they must assume operations and maintenance responsibility at all sites. As sites are taken down for development, they will be taken out of operation. Once development of the site is complete, operation and maintenance of the sites resumes.***

48. Page II-3, please explain the comment: "The commission reserves the right to evaluate each Service Plaza parking area on a case by case basis".

***Answer: We recognize there are site restrictions at most service plaza locations. The COMMISSION does not intend to restrict the Proposer's site development in any way, however, it may be physically impossible to significantly expand parking capacity at many sites. Further, some parking areas have been recently upgraded and should not require major repair or reconstruction. We intend to evaluate your proposal to address parking areas on a case by case basis, rather than a blanket approach to all parking area designs.***

49. What are the performance standards the operator is held to as noted on page II-17 last paragraph.

***Answer: We have required the Proposer(s) to submit a Facilities Management Plan as part of their proposal. An important element of this plan is performance standards, performance measures, and reporting requirements for each component of the plan. During lease negotiations, the terms of the Facilities management Plan will be finalized and become part of the final contract with the COMMISSION. The operator will be held accountable to meet the terms and conditions agreed to in this plan throughout the life of the contract.***

50. Page II-30 What size emergency generators is the Commission going to require, as this needs to be known for estimating the capital.

***Answer: The COMMISSION does not intend to specify a generator size; this is a business decision which must be made by the operator.***

51. Are there specific requirements for “building materials” that the Commission is requiring.

***Answer: Selection and use of specific building materials is a design decision. We require these facilities and associated infrastructure to be designed to a 40-year useful life. Further, we require these facilities to meet the criteria for certification under the U.S. Green Building Council’s Leadership in Energy and Environmental Design Certification Program. These criteria will drive many of the building material and building system decisions. We have further specified that “Systems and materials should be selected on the basis of long-term operations and maintenance costs,” not initial cost. Finally, all design and construction must be code compliant, including the PA Uniform Construction Code.***

52. Is the commission responsible for all lighting on and around the ramps.

***Answer: The COMMISSION is responsible for lighting on the ramps up to the gore area.***

53. Per the RFP, PTA is responsible for Design, Construction, and Maintenance of ramp, access road, and bridge at each Plaza. Please identify (graphically) the limits that PTA is responsible for on the ramps and access roads that support the travel plazas..

***Answer: The COMMISSION is responsible for the ramps up to the gore area. At dual access plazas the gore area is the area where the entrance/exit ramps meet on the plaza side of the bridge.***

54. Please provide the following Environmental Reports for each Plaza?

a. Phase 1A and/or 1B Environmental Assessment

***Answer: See answer for question #59.***

b. Leadbase Paint Survey

***Answer: No reports/surveys available.***

55. How will the permit approval process and construction design approval process work?

***Answer: It is likely that the proposers will have to go through local permitting. COMMISSION approval of the Master Development Plan will be required before any service plaza site is closed for development. Further, COMMISSION approval of Site Development Plans will be required before specific sites are closed for development. Approval for site development plans will include preliminary design for all facilities and site infrastructure. We anticipate that the above approvals may be part of the proposal and lease negotiation process. Beyond this, we require the proposer to submit completed designs for each site for review and approval. We anticipate this process will take 4 to 6 weeks for each site submittal. The COMMISSION has formed an internal committee for approval of submittals; however, the detailed review will be through the Concession Services and Facilities/Engineering Departments. Construction at any site cannot commence until all permit requirements have been met and the COMMISSION has approved the final design.***

56. What are the asphalt paving specifications at each site?

***Answer: All pavement design will be in accordance with applicable AASHTO and PennDOT design publications. Construction of pavements will be in accordance with PennDOT Publication 408 construction specifications as modified by COMMISSION specifications.***

57. The RFP requires fire suppression over the fueling islands. Here again not a state requirement.

***Answer: The new fuel service including fuel spill handling, fire suppression and containment facilities at automobile and truck islands to be designed in compliance with current Federal, State and local regulations. If fire suppression is not required by regulations, the COMMISSION will not mandate fire suppression systems be installed.***

58. The RFP is requiring an impermeable isolation barrier as part of any underground tank and piping system. The industry does not do this. Can you be more specific.

***Answer: The “impermeable isolation barrier” is not required by regulations and will be removed from the RFP. The RFP will require a dispenser containment sump for the UST dispensers. This is a trough which would collect any leaks or spills and drains back to the tank, to prevent a release to the environment. This will be required in future state regulations.***

59. Page II-10: Environmental Conditions – Does the Commission have any base line information, studies or reports concerning any environmental problems, issues or conditions at any of the service plaza sites? If so, will the Commission make such information available without a Freedom of Information Act Request?

***Answer: The Pennsylvania Turnpike Commission has been involved in discussions with both current and prior operators of its service plazas—Exxon,***

***Cumberland Farms and Sunoco—in an attempt to achieve mutual agreement among all parties to enter into a Multi-Site Agreement (MSA) with the COMMISSION and the PA Department of Environmental Protection (the “Department”) in order to address the historic environmental conditions at the service plazas. The MSA process allows for remediation of multiple sites in the most streamlined and cost effective manner by having, for instance, a single regional Department contact and a uniform approved plan of remediation for all sites. It is not known whether the parties will ultimately reach such an agreement. However, additional environmental site characterization, potential remediation, and apportionment of environmental liability have been the subject of ongoing discussions among the above-mentioned parties, including the COMMISSION. Additionally, as part of these MSA discussions, Skelly and Loy, an engineering-environmental consulting firm under contract with the COMMISSION, has prepared an environmental status summary report based upon data available from the above-mentioned parties. The sole purpose of this report was to compile in a single document an assessment of the current regulatory status of the service plazas including the recommended additional investigation and potential remediation necessary to adequately resolve the historic environmental conditions thereon. The successful proposer to this RFP may not rely upon the report and will need to do its own investigation and site characterization of the service plazas.***

***It should be noted, however, that although MSA discussions are ongoing, such an agreement, if entered into, will not affect the environmental responsibilities of the successful bidder in this RFP process. Such responsibilities shall be governed by applicable law, as set forth in the RFP, and as set forth in the lease agreement that will be entered into with the COMMISSION by the successful bidder.***

60. Page III-16: Lease Agreement – Does the Commission have a sample lease that they could provide for review or do you intend have the selected proposer draft the lease?

***Answer: A sample lease will be given after the final proposals have been received.***

61. Page III-17: Early Termination – In case of early termination, how will the selected proposer be reimbursed for the outstanding balance of any loan secured by the leasehold estate and the unamortized portion of any tenant improvement costs?

***Answer: Early Termination language will be negotiated in the lease agreement between the selected proposer and the COMMISSION.***

The following two questions received are similar and have the same answer.

62. With the new lease being a triple net lease will the operator now be assessed real estate taxes.

63. Are property taxes independent of the rent expense? What are the annual property taxes at each site for 2002 – 2004?

*Answer: Typically the Plazas have been tax exempt. The possibility exists that that will change or that some municipalities will impose taxes that can be upheld by the Court. The municipalities are permitted to charge PILOTS (Payments In Lieu Of Taxes) to the operator of the facility. Either way the operator will be required to pay those assessments independent of the rent expense. If they are of the former type we will assist in the appealing of those; if the latter then there is no basis for appeal and payment by the operator is expected. The operator is free to contest the amount assessed by the municipality.*

**The following questions will be answered in the form of documents (as available) for viewing at the Pennsylvania Turnpike Commission Central Administration Building, 700 Eisenhower Boulevard, Middletown, PA 17057. To make an appointment to view the documents please contact Mikeal Fix at 717-939-9551, extension 2314.**

64. Does the Commission have in its possession any title insurance policies or commitments, surveys, zoning letters, soils reports, property condition reports, easement agreements, utility will serve letters, or operating cost histories, summaries or bills? If so, will the Commission make these documents available without a Freedom of Information Act Request?
65. As it relates to the sewage treatment plants and the water wells in existence. Please provide historic issues, the age of and current conditions of each of the facilities.
66. Does the commission have the as-built drawings for the current buildings.
67. Can we obtain scaled surveys with property dimensions for each location?
68. Is there a list of available utilities for each site?
69. Please provide the boundary, ROW and Topographical survey documents available for each Service Plaza.
70. Please provide the following Environmental Reports for each Plaza?
  - a. Asbestos Survey Reports
  - b. Fuel Spill Report/Monitoring Data
71. Please provide the following operational and performance records for sites that have on-site water and wastewater facilities?
  - a. Water (capacity, flow, etc.)
  - b. WWTP (flows, samples, results, permits compliance reports)

**Following are the official answers to written and verbal questions received at the Pre-proposal Conference, February 16, 2005.**

- A. Can fuel dispensers have LCD screens which show video loops paid for by advertising sponsors?

*Answer: If the operator desires to provide a product or service and/or implement a concept or tie-in that is outside the scope of a branded food concept (of a franchisor), the COMMISSION has reserved its right to review any such proposed "ancillary concept" in light of opportunities and/or benefits that may be offered to companies participating in the branding/sponsorship program.*

- B. Will the attendee list be made available?

*Answer: Yes*

The following two (2) questions have the same answer.

- C. Will the COMMISSION require use of the Prevailing Wage Act for on-going maintenance?

- D. For maintenance, will the Prevailing Wage Law apply?

*Answer: Since the Pennsylvania Prevailing Wage Act [codified beginning at 43 P.S. Section 165-1] does not require prevailing wages to be paid for maintenance work, the answer to this question is "No."*

- E. Are there joint and several liability with the main service providers?

*Answer: The COMMISSION expects that service plaza operators [both fuel and restaurant] assume liability for their operations at the plazas.*

- F. What is the process in order to be considered as a sub-contractor? We are a graphic design, exhibit and trades show service company that wants to provide expertise in signage, both interior and exterior. We are a minority owned firm and are 8A certified.

*Answer: The PA Turnpike Commission recognizes the following Small, Disadvantaged, Woman and Minority-owned business certifications for this RFP:*

- 1. PA Unified Certification Program Certification  
[www.paucp.com](http://www.paucp.com)*
- 2. PA Department of General Services (DGS) Certification and any reciprocity given to firms by DGS. <http://www.dgs.state.pa.us/> (Click on link to Bureau of Minority and Woman Business Opportunities for database of Small, Disadvantaged Firms (SDF Database), and Minority and Woman Firms, (M/WBE Database))*
- 3. Minority Supplier Development Council (MSDC) certified firms.  
<http://www.nmsdcus.org/>*
- 4. Women Business Enterprise National Council (WBENC)  
<http://www.wbenc.org/>*
- 5. Firms certified by the United States Small Business Administration-certified small*

*disadvantaged businesses or 8(a) small disadvantaged business concerns.*

*Certification is requested at bid time but is required to be obtained from one of the above agencies prior to the commencement of work on the project by the S/D/M/W firm. Prime contractors should include the certifying agency and proof of certification of the small, disadvantaged, minority or woman business as part of their proposal.*

*The Turnpike reserves the right to amend this list and maintains sole decision-making authority on the acceptance of certifying agencies.*

- G. How does the COMMISSION actually for see the transition from the old facility to the new facility without interrupting services?

*Answer: The plazas must remain open as stated in the proposer(s) Master Development Plan. The Proposer must submit a transition plan for approval by the COMMISSION outlining its redevelopment plan. A plaza may be shut down completely during the construction phase.*

- H. What if the operator cannot utilize the existing business?

*Answer: The Proposer needs to make this part of their master development plan.*

- I. At the expiration of the lease, why will the COMMISSION keep ½ of the remaining funds?

*Answer: The renewal fund should not have any funds left at the end of the lease.*

*The following three (3) questions have the same answer.*

- J. For construction, will the Prevailing Wage Law apply?

- K. For operation, will the Prevailing Wage Law apply?

- L. Does federal law prohibiting further commercial operations on interstate designated highway prohibit new sites?

*Answer: Proposers are reminded that they should seek legal interpretations or opinions from their own legal counsel.*

- M. Can a proposer bid on selected sites for auto/truck fuel facilities?

*Answer: Proposer(s) should include all sites in their proposals (not selected sites).*

- N. Is the contract term a biddable item?

*Answer: The term of the lease should be addressed in your proposal.*

- O. What rent does the current food operator pay?

*Answer: One Operator pays 9.21% on gross sales and another Operator pays 8% on an escalating scale.*

P. How long has the current operator been in place for the food service operation?  
***Answer: One Operator has been in place for approximately 8 years and another for approximately 20 years.***

Q. Is there a minimum dollar per square foot cost for build-outs that must be achieved?  
***Answer: No***

R. II-6 h. "Building should be able to provide state-of-the-art technology" Do all features have to be installed at completion of construction or does the building have to accept this technology in the future?  
***Answer: Service plaza facilities should incorporate available technology at the time of construction, and be able to accommodate installation of newer technologies in the future.***

S. Item (d) on page III-13 calls for a list of all legal actions of the proposer. Can a proposer limit its response to include material actions in excess of a certain monetary threshold in order to prevent an overly long response to this request?  
***Answer: Proposer(s) need to report only those actions where the amount in controversy is \$8,000.00 or more.***

T. How will the COMMISSION communicate to the proposers that Sunoco owns the underground storage equipment?  
***Answer: Sunoco owns the underground storage equipment.***

*The following three questions have the same answer.*

U. Are rentals to commence upon re-opening, after construction is complete or are rental payments expected during construction period?

V. Is there a minimum and maximum term of lease?

W. Can there be initial term with options of a specific period?  
***Answer: Negotiable***

X. Or is the above (V) to be part of proposal submitted?  
***Answer: Yes***

Y. Section III-12 requires complete audited financial statements. I represent a privately-held company and we do not release full financial statements to third parties. Any alternatives?  
***Answer: While the COMMISSION would be willing to enter into a confidentiality agreement regarding the financial statements, Pennsylvania public records law considers a selected proposal to be a public record [thus negating the confidentiality agreement if your proposal was selected].***

Z. Follow-up to #33 Appendix E in \$, we are looking for gallons.  
***Answer: Appendix E numbers for gas and diesel are shown in dollars and one dollar equals one gallon.***

- AA. Follow-up to #37 does prepared food include coffee?  
*Answer: No*
- BB. Follow-up to #38 My understanding is that full service is an option. Therefore it is not required. Is this understanding correct?  
*Answer: LESSEE agrees to post clearly visible signage at the pumps, advising patrons of the availability of full service upon request at self-service prices. The LESSEE must provide full serve at no additional charge at self-serve pumps upon request of any customer.*
- CC. Follow-up to #35 – Can we obtain a list of the current fuel competitors being used?  
*Answer: Yes*
- DD. Is the agreement with the COMMISSION subject to obtaining permit approval for the projects?  
*Answer: No. The lease will include a term that all necessary permits be obtained by the operator in its name.*
- EE. What happens if you are a successful proposer and cannot come to lease terms with the COMMISSION?  
*Answer: We move on to next proposer.*
- FF. Follow-up to Question 51: Does the COMMISSION expect the Operator to acquire LEED certification for each building? Or is the intent for the design to meet LEED criteria without actually going thru the formal LEED submission and approval process?  
*Answer: The COMMISSION'S intent is for design to meet LEED criteria.*

The following three (3) questions have the same answer.

- GG. Is there an expected timeframe for the design phase(s) of these projects? If so, how long?
- HH. Is there an expected timeframe for the construction phase(s) of these project? If so, how long.
- II. From the time of lease signing, what is the total expected timeframe for completion of all service plaza development work?  
*Answer: This should be part of the master development plan and should be performed as expeditiously as possible.*
- JJ. What are the numerical goal(s) for design, construction, operation and maintenance on this project?  
*Answer: There are no numerical goals on this project. Proposers are directed to Section IV, Part C(2)(e), Criteria for Evaluation of Proposals:*

*"The COMMISSION encourages the inclusion of small, disadvantaged, minority and woman-owned firms. Responding proposer(s) should be creative in identifying minority firms whom they expect to utilize in the performance of this contract."*

The following two (2) questions are similar and have the same answer.

KK. Will you furnish copies of sign-in sheet today?

LL. Will a list of all in attendance today be published?

**Answer: Yes**

MM. Without the benefit of a site specific survey, what format does the COMMISSION expect when submitting for the proposed improvement plan? Will a simple concept plan suffice? What level of detail is needed?

**Answer: The Proposer must include a Master Development Plan containing all the elements described in the RFP. Schematic diagrams with written descriptions of intent will be adequate for the purposes of proposal evaluation. It is anticipated that some negotiation will occur between the Proposer and COMMISSION regarding the specifics of the master development plan, and individual site development plans.**

NN. Regarding the documents for questions 64-72, are the documents available for purchase, or can they only be viewed in the Information Center?

**Answer: There may be a fee charged for copies of some documents.**

OO. Does the COMMISSION have available the historical facilities maintenance expenses, including janitorial, snow and ice control, landscaping, etc?

**Answer: No**

PP. Do individual regional or franchise concepts may contact a company who is proposing to be the food concessions operator in order to pursue joint ventures or license agreement for selected plazas.

**Answer: Yes**

QQ. Does your answer to #4 include food services being provided by an entity under a master lease agreement?

**Answer: A single operator to control all food concepts in all plazas with a variety of regional and national food franchises in its portfolio. The COMMISSION is looking for a single operator for the entire road that has at each plaza, an on-sight representative (24 hours a day) who has the authority to make decisions, resolve issues immediately for any operation (franchise or company operated) within the area of the plaza as defined in the lease. This operator would have the ability to deliver and execute well-recognized national and local brands as a seamless operation to the public. The operator would also be responsible for dealing with all non-food related issues as described in the language of the lease.**

RR. #6 Can the question be expanded to mean dual access? The first sentence states dual sided.

**Answer: No. There is a difference between dual-sided (two plazas, one on each side of the roadway directly across from each other) and dual access (one plaza on one side of the roadway being accessed from both directions of travel).**

SS. Considering that negotiations are to occur between October and November 2005, please describe the approval process for preliminary design and site infrastructure.

*Answer: The terms agreed to in the Master Development Plan will determine the sequence and pace of site specific design. As preliminary designs and site-specific development plans are completed, the COMMISSION will review and approve these plans. The COMMISSION assumes no liability for work performed or costs incurred prior to execution of a negotiated lease with the proposer.*

**Verbal questions received at pre-proposal conference.**

TT. Given the scope of the project and the clarifications that you have provided today, is there any possibility you would consider extending the deadline or due date?

*Answer: The questions and changes to the RFP do not change the scope of the project. Therefore the March 31, 2005 deadline will remain.*

UU. Dealing with question #6, dual-sided dual-access, would the COMMISSION consider any other design concepts or site development (i.e. over the road type facility or a center median at grade)?

*Answer: The COMMISSION would consider these types of designs however; the expense of the infrastructure would be borne by the proposer outside the aforementioned sites targeted by the COMMISSION for possible dual-access.*

VV. Question #55, would the submittal requested on March 31<sup>st</sup> have to include elevations?

*Answer: Proposers should exercise their prerogative to present conceptual drawings.*

**Please make note of the following revisions to the RFP.**

**1. King of Prussia, South Neshaminy and Hickory Run**

The current **food provider's** lease will not expire until **January 31, 2009**. However, the current **fuel provider's** lease expires **December 31, 2005**. The Pennsylvania Turnpike Commission's expectation is that the successful proposer (whether fuel provider alone or joint venture), will provide fuel service under the terms of the current leases (with the current fuel provider) until the expiration or termination of the current food provider leases at which time the terms under this RFP and supporting documents will be substituted.

**2. Hempfield**

The Pennsylvania Turnpike Commission anticipates that the Hempfield Service Plaza will be closing sometime in the year 2006. Please disregard all references to this service plaza in the RFP.

**3. Section II, Page 5, e.**

**Consideration of Historic / Cultural Preservation and Community Development**

The COMMISSION expects the Proposer(s) to maintain the historical nature of the North and South Midway Plazas. Proposer(s) should include in their proposal a plan of restoration of minimal impact on the exterior of the plaza buildings.

**4. Section II, Page 8, 2)**

The “impermeable isolation barrier” is not required by regulations and therefore this item will be removed from the RFP. The RFP will require a dispenser containment sump for the UST dispensers. This is a trough, which would collect any leaks or spills and drains back to the tank, to prevent a release to the environment. This will be required in future state regulations.

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**Company Name**

---

**Contractor's Signature**

---

**Date**

**SIGN-IN SHEET**  
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**SERVICE PLAZA DEVELOPMENT PROJECT**  
**February 16, 2005**  
**10:00 AM**

COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
Kinnamon Group	George S. Chu	1425 Spruce St.	215-732-5160	georgec@eol.com	<input checked="" type="checkbox"/> PTC Website
		Suite 100	215-732-1682		<input type="checkbox"/> Newspaper/Magazine:
		Phila. Pa. 19102	(Fax)		<input type="checkbox"/> Other Website:
Paul C. Rizzo Assoc.	STEPHEN G. ADAMS	105 mall BWD	412 856 9700	<del>ORZANO</del> STEVE ADAMS @ RIZZO ASSOC.COM	<input checked="" type="checkbox"/> PTC Website
		SUITE 2703	412 859 9749		<input type="checkbox"/> Newspaper/Magazine:
		MONROEVILLE PA 15146			<input type="checkbox"/> Other Website:
PA Turnpike	Bob Colarizzi	5408 Oxford Dr	939-955 1		<input type="checkbox"/> PTC Website
		Mech. PA 17055			<input type="checkbox"/> Newspaper/Magazine:
PTC	AL PETERS	PTC	717/	apeters@paturnpike.com	<input type="checkbox"/> PTC Website
		PO Box 67676	920-7315		<input type="checkbox"/> Newspaper/Magazine:
		Hbg PA 17106-7676			<input type="checkbox"/> Other Website:
Pa Turnpike	Robert Wallett	PTC		RWallett@paturnpike.com	<input type="checkbox"/> PTC Website
		PO Box 67676	717/939-9551		<input type="checkbox"/> Newspaper/Magazine:
		H36 PA 1706			<input type="checkbox"/> Other Website:
PA Turnpike	George Hatalowich	PTC		ghatalow@paturnpike.com	<input type="checkbox"/> PTC Website
		PO Box 67676	717/986-8737		<input type="checkbox"/> Newspaper/Magazine:
		H36 PA 17106			<input type="checkbox"/> Other Website:
PTC	Deb Davis			ddavis@paturnpike.com	<input type="checkbox"/> PTC Website
			717/986-8763		<input type="checkbox"/> Newspaper/Magazine:
PTC	Blair Fishburn			jfishbur@paturnpike.com	<input type="checkbox"/> PTC Website
			717-986-8723		<input type="checkbox"/> Newspaper/Magazine:
PTC	MAUREEN GUTTMAN			MGUTTMAN@PATURNPIKE.COM	<input type="checkbox"/> PTC Website
			x3690		<input type="checkbox"/> Newspaper/Magazine:
BRL - Branding Rights LLC	Charles Grefen	301 City Ave		brandingrights@aol.com	<input type="checkbox"/> PTC Website
		Bala cywyd, PA	610-664-1144		<input type="checkbox"/> Newspaper/Magazine:
			610.664.3811		<input type="checkbox"/> Other Website:

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
Sheetz Inc	Jamie Gerhart	11346 Pauline Ct	540-727-8833	jgerhart@hotmail.com	PTC Website <input type="checkbox"/> Wor
		Culpeper VA 22701	540-727-8834		Newspaper/Magazine:
					Other Website:
Sunoco Inc (USA)	La-Toyah Beckney	Ten Penn Center	215-977-6810	lphackney@sunocoine.com	PTC Website <input type="checkbox"/> Wor
		1801 Market St.	215-977-6878		Newspaper/Magazine:
		Phila PA 19119			Other Website:
WILTON PARTNERS	ANDY WARCEN	11111 SANTA MONICA	310 444 6377	Andy@WARCEN.COM	PTC Website <input checked="" type="checkbox"/> Wor
		SITE 500 BLVD.	310 444 6378		Newspaper/Magazine:
		LOS ANGELES CA 90025			Other Website:
COMPASS	JEAN POLING	2346 Country Cr	610-965-1197	jean.poling@compass-usa.com	PTC Website <input type="checkbox"/> Wor
		Emmaus			Newspaper/Magazine:
		PA 18049			Other Website: <input checked="" type="checkbox"/>
SUPER36 GATEWAY INC	JOHN BITNER	PO BOX 287	804-735-4011	BITNER.JOHN@GATEWAYTRAVELPLAZA.COM	PTC Website <input checked="" type="checkbox"/> Wor
		Breezewood PA			Newspaper/Magazine:
					Other Website:
Urban Engineers	Tom Carboni	530 Walnut St.	(215) 922-8080	tdcarboni@urbanengineers.com	PTC Website <input checked="" type="checkbox"/> Wor
		Phila., PA 19106	(215) 922-8082		Newspaper/Magazine:
					Other Website:
BENATEC ASSOC.	DICK MILLER	200 Airport Rd.	(717) 901-7055	dmiller@benatec.com	PTC Website <input checked="" type="checkbox"/> Wor
		New Cumberland, PA	(717) 901-7059		Newspaper/Magazine:
		17070			Other Website:
The Temple group	Mary K. White	230 S. Broad St	215-545-2105	mwhite@thetemplegroup.com	PTC Website <input checked="" type="checkbox"/> Wor
		Suite 1101	215-545-2109		Newspaper/Magazine:
		Philadelphia, PA	19102		Other Website:
					PTC Website <input type="checkbox"/> Wor
					Newspaper/Magazine:
					Other Website:
					PTC Website <input type="checkbox"/> Wor
					Newspaper/Magazine:
					Other Website:

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
Compass Group	Mary Bennett	2400 Yorkmont Rd	704 328-4137	mary.bennett@Compass-usa.com	PTC Website <input checked="" type="checkbox"/> Wo
		Charlotte NC	704 295-5292		Newspaper/Magazine:
		<del>28038</del> 28217			Other Website:
SUNOCO	STEVE PETRISON	1801 MARKET	215-977-3351	STPETRISON@SUNOCO-FAC.COM	PTC Website <input type="checkbox"/> Wo
		PHILLA. PA			Newspaper/Magazine:
					Other Website:
SNYDER'S GATEWAY INC	JAMES BITTNER	PO Box 287	814-735-4011	BITTNER.JAMES@GATEWAYTRAVELPLAZA.COM	PTC Website <input checked="" type="checkbox"/> Wo
		GREENWOOD PA	X527		Newspaper/Magazine:
					Other Website:
Vitetta/Synterra Daniel	Daniel R Vodzak	274 N Front St	717-743-5401	vodzak@vitetta.com	PTC Website <input checked="" type="checkbox"/> Wo
		Wormleysburg PA			Newspaper/Magazine:
		17043			Other Website:
Vitetta/Synterra	Christopher Vodzak	SAME	717-743-5401	dandis@vitetta.com	PTC Website <input type="checkbox"/> Wo
					Newspaper/Magazine:
					Other Website:
AMERSON HRSS	Tim O'CONNOR	1425 PARKER	(332) 250-7040	TOCONNOR@HRSS.COM	PTC Website <input type="checkbox"/> Wo
		WOODBRIDGE NJ	(332) 250-7038		Newspaper/Magazine:
		07095			Other Website:
<del>XXXXXXXXXXXX</del>					PTC Website <input type="checkbox"/> Wo
					Newspaper/Magazine:
					Other Website:
WEP	TOM BURKLEY	700 MARKET ST	(717) 783-1566	tburkley@state.pa.us	PTC Website <input checked="" type="checkbox"/> Wo
		HARRISBURG, PA	(717) 785-4980 FAX		Newspaper/Magazine:
		17105			Other Website:
PTC	Anthony J. Liberato				PTC Website <input type="checkbox"/> Wo
					Newspaper/Magazine:
					Other Website:
					PTC Website <input type="checkbox"/> Wo
					Newspaper/Magazine:
					Other Website:

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
ASTORINO	JOHN BONASSI	227 FT PITT BLVD PGH, PA 15222	412.209.2885	Jbonassi@astorino.com	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
ASTORINO	ELMER BURGER	227 FORT PITT PGH PA 15222	412-209-2811 412-765-1700 F	EBURGER@ASTORINO.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
Uawa, INC	E. JUNE SPRING	260 WEST BARTIMORE WILMING PA 19065	610-793-2582 610-793-2846	JUNE.SPRING@UAWA.COM	PTC Website <input type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
McKissick	BRENDAN ISACK	1500 MARKET ST. 42ND FL. PHILLY PA 19102	215.988.9450 215.988.9434	BISACK@MCKISSICK.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
SHEETZ	John Kachur	5700 SIXTH AVE ALTOONA PA 16602	814-947-5354	JKACHUR@SHEETZ.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
SHEETZ	MIKE LACESA	5700 6TH AVE ALTOONA, PA 16602	(814) 941-5110	M/LACESA@sheetz.com	PTC Website <input type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
American Water	Tom Czop	453 BOOT RD Downington PA 19335	610 389-3501	tom.czop@AMWATER.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
American Water	Mic Ruffner	453 BOOT RD Downington PA	610 455 1362	MICHAEL.RUFFNER@AMWATER.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
Gannett Fleming	Pete Wickwire	PO Box 67106 Harrisburg PA 17106-7100	717-763-7211 Fax 763-8150	WWICKWIRE@GFNET.COM	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>
TRI-STATE DESIGN CONST. CO. INC.	RONALD DAVIS	7401 OLD YORK RD ELKINS PARK PA 19027	215-782-8200 215-782-8282	rdavis@TRI-STATE DESIGN.NET	PTC Website <input checked="" type="checkbox"/> Newspaper/Magazine: <input type="checkbox"/> Other Website: <input type="checkbox"/>

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
DICK CORP.	Scott Wiveill Vic Spinabelli	P.O. Box 10896	412-384-1274	sawiveill@dickcorp.com	<input checked="" type="checkbox"/> PTC Website
		PITTSBURGH, PA 15236	412 384-1237	vspinabelli@dickcorp.com	<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
VMS, INC	Bob MURPHY	203 E. CORY ST.	804-261-8000	bmurphy@vmsom.com	<input type="checkbox"/> PTC Website
		Suite 200	" 264-1808		<input type="checkbox"/> Newspaper/Magazine:
		RICH. VA 23219			<input type="checkbox"/> Other Website:
Gannett Fleming	John Derr	207 Senate Ave	717 263-7211	jderr@gfn.net.com	<input checked="" type="checkbox"/> PTC Website
		Camp Hill, PA	717 263-8150		<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
Gannett Fleming	Bill Mayer	207 Senate Ave	717-763-7211	wmayer@gfn.com	<input checked="" type="checkbox"/> PTC Website
		Camp Hill, Pa			<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
McDonald's Corporation	Frank Marciano	3025 Chemical Rd.	(484) 530-6765	frank.marciano@mc.com	<input type="checkbox"/> PTC Website
		Plymouth Mtg. PA	(484) 530-6783		<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
ECHO REAL ESTATE	John Palusky	701 ALPHA RD.	412-968-1687	JOHN.PALUSKY@ECHODEVLPAS.COM	<input checked="" type="checkbox"/> PTC Website
		PAH. PA 15235	412-967-6141		<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
"	Bill KRAHE	"	"	WILLIAM.KRAHE@ECHODEVLPAS.COM	<input checked="" type="checkbox"/> PTC Website
					<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
"	GREG CERILLI	"	"	"	<input type="checkbox"/> PTC Website
					<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
McDONALD'S	TOM NOLAN	ONE Mc D PLAZA	(630) 623-5679	thomas.nolan@mc.com	<input type="checkbox"/> PTC Website
		OAK BROOK, IL	(630) 623-7325		<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:
McDONALD'S	Bob McCell	3025 CHEMICAL RD	484 530 6766	bob.mccell@mc.com	<input type="checkbox"/> PTC Website
		Plymouth Mtg, PA			<input type="checkbox"/> Newspaper/Magazine:
					<input type="checkbox"/> Other Website:

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
OMEGA	JOE CARDELLA	NEW CASTLE PENNA-			PTC Website <input checked="" type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
Jorgensen	Tom Clark	P.O. Box 70 Buckeystown, MD 21717	(301) 831-1000 F (301) 874-2876	tom_clark@ royjorgensen.com	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website: <u>Bid</u>
Jorgensen TURNS Mt. Group	Chuck Henningcyan	PO Box 70 Buckeystown, MD 21717	301 831-1000	Cchenning5@aol.com	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website: <u>Bid</u>
Pilot	Jim MARTIN	5508 LOOAS Rd KNOXVILLE TN 37909	865-297-0115 (E) 865-588-7488 (h/c)	mulligan@Pilot TRAVEL CENTER.5.com	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
HMS Host	B. Gallant	6600 ROCKLEDGE BETHESDA MD 20817	240-694-4252		PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
ASTORINO	TIMOTHY MORGAN	227 FORT PITT BLVD PITTSBURGH PA 15222	412-209-2830 412-765-2825	TMORGAN@ ASTORINO.COM	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
CA ONE SERVICES	NICK LIBERTO	40 FOUNTAIN BUFFALO NY 14202	716-858-5144 716-858-5525	NLIBERTO@ DNCFNC.COM	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
HMS Host	Richard Kinley	6600 Rockledge Drive Bethesda, MD 20817	(518) 465-8808	richard.kinley@ HMSHOST.COM	PTC Website <input checked="" type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
SUNOCO, INC	BEN ARBIZO	1001 E. HERTON ST CONSHOHOCKEN, PA 19428	484-250-5334	BENARBIZO@ SUNOCOINC.COM	PTC Website <input checked="" type="checkbox"/>   Wor Newspaper/Magazine: Other Website:
Sunoco, Inc.	Kim DuPont	1801 Market St Phila, PA 19103	(215) 246-8602	Kjdupont@ SUNOCOINC.COM	PTC Website <input type="checkbox"/>   Wor Newspaper/Magazine: Other Website:

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COMPANY NAME	REP NAME	ADDRESS	PHONE/FAX	E-MAIL	HOW DID YOU
Amerada Hess	John Klalo	1 Hess Plaza Wood bridge NJ	732-750- 6698	J.Klalo@Hess. com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
Randall Restaurant Group	Steve Kuekus	<del>1225</del> 1225 Herdyside Trenton NJ 44087	330 425-2028	Steven.Kuekus @randall.com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
JAD A Creative Comm.	Bob Bondeson	950 Mt. Holly Rd. Beverly, NJ 08010	(609) 835-4314	bbondeson@jadcreative -com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
Michael HmsHost Fetchko	Michael Fetchko	6600 Rockledge Dr. Bethesda, MD 20817	(240) 694-4245	Michael.Fetchko@ HmsHost.com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
Valwest Furniture	PTC				PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
CA-1	Joe Quagliana	40 FOUNTAIN PLAZA BUFFALO NY 14202	716-858-5511	JQUALLIA @ONCINC.COM	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
HmsHost	Roy Nielsen		518-248-3030	Roy.Nielsen@ hmshost.com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
HmsHost	Mark Davis	6600 Rockledge Bethesda MD	1031-379-3829		PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
PJ DICK TRUMBULL CORP	BERNIE KOBOSKY	PO BOX 98100 P6H PA 15227	412 462-9306 412 461 7900	bkobosk@trumbull corp.com	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:
PJ DICK OXFORD DAWP.	MERLE H RYAN	29 MEADOW PR CAMP HILL PA 17011	717-761-7514	-	PTC Website <input type="checkbox"/> Wor Newspaper/Magazine: Other Website:

## **Addendum No. 3**

RFP #04-142-2869

### **SERVICE PLAZA DEVELOPMENT PROJECT**

**Please make note that the Due Date for submittal of proposals in response to the above referenced RFP has been extended to April 14, 2005.**

**The revised paragraph under Section V, ADMINISTRATIVE SPECIFICATIONS, Page V-1 is as follows:**

#### ***V. ADMINISTRATIVE SPECIFICATIONS***

##### ***A. Proposal Requirements and Schedule***

*Proposers shall submit ten (10) copies of their proposals. Proposals must be received no later than 2:00 PM local time, on **April 14, 2005**. All proposals will become the property of the COMMISSION and will not be returned. The proposal either may be mailed or delivered directly to the Commission's Administration Building at the address below.*